

University City Racquet Club
Board Meeting Minutes
1st Quarter Meeting held on March 1, 2023, and continued on April 3, 2023

Present: 3/1/23 In person: Kelly Jernigan, Keith Chin, Lyn Balagtas, Bob Siegel, Helen Green; Simon Shen (Club Director); Amy Endres (guest); remotely: Daniel Gant, Joe Barbarie

Present: 4/3/23 In person: Kelly Jernigan, Daniel Gant, Keith Chin, Lyn Balagtas, Bob Siegel, Helen Green;

Absent: Joe Barbarie, Simon Shen (Club Director)

Call to Order: 5:01 pm

Announcements: None

Approval Of Agenda: Approved with consensus.

Approval Of Minutes: A correction was made to state the correct estimated cost of converting to LED lights on the courts: 2k per light, so 16k per court. ***M/S/P (U) 4Q minutes of December 7, 2022.***

- a. League Fees – Several suggestions were made. ***M/S/P League fees will remain the same and review in one month with continued discussion.***

Treasurer's Report (Joe Barbarie):

- a. Bank account balance = \$31k; more income expected from leagues and tournaments.
- b. Kelly suggested having rolling memberships throughout the year; Simon prefers Jan-Dec memberships for planning purposes, as it is the number one source of income for the club. Tabled for further discussion.

Tennis Director's Report (Simon Shen):

- a. Amy Endres introduced to assist with fundraising for capital campaign
- b. Membership – Currently have 130 memberships (14 couple, 20 family, 89 single, 7 junior), most are renewals. In 2022 there were 170 memberships. Membership fees since 1/1/23 are approximately \$47,000, down 7K from same time in 2022. Capacity is 300 members (people).
- c. Capital Campaign -
 - i. Partner with Greater San Diego City Tennis Council for matching funds
 - ii. Promotional ideas discussed (thermometer sign, sponsored mural, advertising)
 - iii. Lyn will raise monthly Round Robin tournament fees

Old Business:

- a. Capital Campaign
 - Daniel has been researching grants. He explained that there are three separate grants:
 1. Community Enhancement grants can fund labor costs on projects
 2. Neighborhood Reinvestment grants can fund materials costs on projects
 3. American Rescue Plan Act (ARPA) grant funds are available for a couple more months to provide funding for organizations adversely impacted by the COVID-

19 pandemic.

New Business:

1. League court fees: a lengthy discussion took place at the meeting on March 1, 2023, and was continued at the meeting on April 3, 2023.
 - a. Three Proposals – all based on a season at a time
 - i. Continue to charge \$25 per court rental fee, but discontinue discounts for teams with a certain percentage of members.
 - ii. Charge a \$30 fee per nonmember player based on a certain percentage of members.
 - iii. Continue current league fees without changes: \$25 court rental fee. Discount of 20% to teams with 66%+ UCRC members
 - b. The majority vote was in favor of proposal 1.
2. Windscreens – Court 6 needs replacement. Discussed using capital campaign funds.
3. Proposed increased compensation for contracted Club Director: tabled for further discussion as more information was needed before a motion could possibly be brought for a vote.

Next Regular Meeting: Wednesday, June 7, 2023 at 5 pm

Adjourned: 6:20 pm

Minutes prepared by Daniel Gant.